



Our program welcomes individuals from the support, operational and management levels, from maritime or non-maritime backgrounds.

## FLEXIBLE TRAINING OPTIONS

- We also offer in-house training at your office or at alternative training venues tailored to your needs.
- Our courses are fully customizable suiting to your specific requirements.

## WHY US?

- Registered training institute under Malaysia Marine Department and HRD Corp
- Our trainers are registered and certified by Malaysia Marine Department
- All courses 100% HRD Corp claimable
- Our course syllabus referring to Institute of Chartered Shipbrokers (ICS), London, the notable commercial shipping institute recognized by global practitioners
- Certification will feature with the ICS Singapore logo
- Course delivered by Subject Matter Expert (SME) and the chartered members of ICS London
- Offer Bridge Simulator exposure if course conducted at our training center

Embark on our training program to elevate your professional career

SCAN TO CHECK OUR COURSES SCHEDULE



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# COMMERCIAL SHIPPING COURSES

**"Bridging Your Knowledge Gap In Maritime Industry"**

ORION MARITIME ACADEMY SDN. BHD.



# COURSES OFFERED

*\*Courses conducted on demand*

## Introduction To Shipping

Offers an overview of maritime geography, vessel types, key practitioners, operations & commercial aspect, support services and maritime authorities.

## Shipping Business

Covers incorporation of shipping business & entrepreneurship, ethical conduct in shipping, geography of trade, chartering markets and international trade (Incoterm).

## Dry Cargo Chartering

Focusing on dry bulk transport & cargo handling, geographical trade, chartering markets & practices, laytime and demurrage, off-hire, bill of lading (B/L) and common disputes in dry cargo chartering.

## Tanker Chartering

Emphasizing market structure of oil tanker trade, ship operations & inspection requirements, chartering market practices, Worldscale & AFRA, charter party agreements and other documentations.

## Chartering Masterclass

Concentrating on the chartering practices in management level, addressing the maritime disputes and focusing on enhancing efficiency. Designed specifically for professionals and higher management level.



## Ship Operations & Management

Covers ship operations and management, including registration, classification, crews, bunkers, voyage estimation, and the ship manager's legal relationships.

## Ship Sale & Purchase

Focusing on secondhand, newbuilding, and demolition market, including sale & purchase agreements (Saleforms), procedures and documentations

## Offshore Support Industry

Offers a clear overview of offshore market & support operations, covering offshore chartering and safety & security requirements.

## Economics of Sea Transport & International Trade

Explains shipping economics, covering supply & demand market in shipping, economic of scale and the competitiveness in shipping market.

## Legal Principles in Shipping Business

Covers the Carriage Conventions and General Average and addressing the maritime disputes in Principal & Agency relationship, chartering practices and bill of lading (B/L).

## Port Agency

Focusing on the role of port agents, port operations & security, ship certificates, laytime statements, and cargo documentations.

## Logistics and Multi-Modal Transport

Delivers logistics management & operations including regulations documentations, and supply chain.

## Port & Terminal Management

Covers all operational aspects of port function and management, including legal aspects, marketing, facilities and port development.

## Shipping Law

Explains shipping law and documentation, covering legal aspect of charter parties, General Average and towage, collision, and pollution.

## Shipping Finance

Covers shipping finance principles & documentation such as equity, debt, loan, bond, leasing, financing scheme and Shariah-compliant.

## Marine insurance

Provides a comprehensive guide on marine insurance principles, policy types, includes particular average, third party liability and cargo insurance

